


U.S. Lender Rankings by Auto Originations: August 2017 YTD

CU Direct CU's retains the #1 spot in the 3rd quarter.

2017 Rank	2016 Rank	Auto Lender	# Loans	Aug YTD '17 Growth
1	4		755,593	19.3%
2	5	Capital One Auto Finance	755,500	21.1%
3	2	Ally	651,374	-7.0%
4	6	Toyota Financial Services	491,657	4.3%
5	3	Chase Auto Finance	491,612	-18.9%
6	1	Wells Fargo Dealer Services	481,470	-37.2%
7	9	American Honda Finance	350,427	15.2%
8	10	Bank of America	332,296	20.1%
9	7	Ford Motor Credit	331,637	-13.7%
10	8	Nissan Infiniti Financial Services	304,300	1.3%
MARKET TOTALS			4,945,866	-2.4%

Source: AutoCount, an Experian Company and CU Direct